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24 February 2010

Australian Stock Exchange Company Announcements

#### HALF YEAR TO 31 DECEMBER 2009 – RESULTS PRESENTATION

Please find attached WHC's Half Year Results Presentation which will be delivered by the Managing Director to analysts and the media later this morning.

Yours Faithfully

**Timothy Burt** 

**Company Secretary** 

# Whitehaven Coal Limited Delivering Growth

# First Half FY 2010 Results

Sydney, Australia 24 February 2010



#### Disclaimer

Statements contained in this material, particularly those regarding the possible or assumed future performance, costs, dividends, returns, production levels or rates, prices, reserves, potential growth of Whitehaven Coal Limited, industry growth or other trend projections and any estimated company earnings are or may be forward looking statements. Such statements relate to future events and expectations and as such involve known and unknown risks and uncertainties. Actual results, actions and developments may differ materially from those expressed or implied by these forward looking statements depending on a variety of factors.



#### **Qualifications and Statement**

Information in this report that relates to Coal Resources and Reserves is based on and accurately reflects reports prepared by the Competent Person named beside the respective information. All these persons are consultants for Whitehaven Coal Limited. Mr Colin Coxhead is a private consultant. Mr Chris Turvey is a private consultant. Mr Tom Bradbury is a full time employee of Geos Mining. Mr Graeme Rigg is a full time employee of Minarco-MineConsult Pty Ltd. Mr Paul Westcott is a part time employee of Minarco-MineConsult Pty Ltd.

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#### Contents

#### ► Highlights

Operating and financial results

- Status of growth plans
- Outlook



### First half financial highlights - FY 2010

- Net profit after tax (NPAT) of \$83.5 million<sup>1</sup>
- Underlying NPAT (excluding Significant Items) of \$27.1 million, up 35%
- Interim fully franked dividend of 2.8 cents per share<sup>2</sup>
- Average cost of sales per tonne down 10% from last year
- EBITDA of \$53.9 million, including \$5.5 million loss from sales of purchased coal
- Cash generated from operations of \$36.1 million
- Net cash flow of \$101.4 million
- Strong financial position at 31 December with net assets of \$1,037.8 million, including \$232.6 million cash on hand and interest bearing liabilities of \$82.6 million

Note 1. Including NPAT of \$56.4 million from the sale of 7.5% of the Narrabri Joint Venture and other Significant Items Note 2. Record date 12 March, payment date 31 March



### First half operating highlights - FY 2010

#### Coal sales up 32% (equity basis)

- Saleable coal production up 50% (equity basis)
- All operations performed well in terms of safety, environmental management, production and cost control
- Expansion of saleable open-cut coal production to 5.5 Mtpa, by Q3 calendar 2010:
  - Additional excavator and trucks at Werris Creek to take it to 2.0 Mtpa saleable
  - Additional excavator and trucks at Tarrawonga to take it to 1.8 Mtpa saleable
  - Rocglen to increase to 1.2 Mtpa saleable
  - Sunnyside to increase to ~0.5 Mtpa saleable
  - Gunnedah CHPP being upgraded to 550 tph, plus upgrades to crushing, screening and coal loading facilities at Werris Creek, Tarrawonga and Sunnyside



### First half business development highlights - FY 2010

- Coal Resources (JORC) increased by 56% to 1,190.4 Mt
- Marketable Coal Reserves (JORC) increased by 16% to 322.7 Mt
- Purchased the Vickery coal assets from Coal & Allied for \$31.5 million plus 1,150 ha of land
- Accelerated exploration program with budget of \$5 million in calendar 2010
- Narrabri Stage 1 surface construction almost complete and within budget
- Completion of Narrabri underground drift entries delayed due to poor ground conditions
- Narrabri Stage 2 project approval documents lodged
- Narrabri longwall and associated equipment ordered, for delivery late 2010
- Concluded the sale of 7.5% interest in Narrabri JV to Daewoo/KORES for \$125 million
- Development of NCIG port progressed well; first coal scheduled to be shipped in March
- Concluded a long term contract with Port Waratah Coal Services for 3.6 Mtpa
- Concluded long term rail haulage contract with PN and acquired a new coal train
- Replaced leasing, guarantee and FX credit facilities with ANZ and Macquarie

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#### First half coal sales – FY 2010

Equity Basis – 000t	H1 - FY 2009	H1 - FY 2010	Change
Gunnedah Operations	1,160	1,556	+34%
Werris Creek	425	541	+27%
Whitehaven Total	1,585	2,097	+32%

100% Basis – 000t	H1 - FY 2009	H1 - FY 2010	Change
Gunnedah Operations	1,400	1,786	+28%
Werris Creek	425	541	+27%
Whitehaven Total	1,825	2,327	+27%



### First half saleable coal production – FY 2010

Equity Basis – 000t	H1 - FY 2009	H1 - FY 2010	Change
Gunnedah Operations	685	1,155	+69%
Werris Creek	466	570	+22%
Whitehaven Total	1,151	1,725	+50%

100% Basis – 000t	H1 - FY 2009	H1 - FY 2010	Change
Gunnedah Operations	949	1,394	+47%
Werris Creek	466	570	+22%
Whitehaven Total	1,415	1,964	+39%



# First half profitability – FY 2010

Reported Financial Performance - A\$ millions	H1 - FY 2009	H1 - FY 2010
Revenue	275.7	198.5
NPAT before Significant Items	20.0	27.1
NPAT	201.5	83.5
Earnings per share (cents per share - diluted)	5.0	5.8
Interim dividend (cents per share - fully franked)	2.5	2.8

Underlying Financial Performance - A\$ millions	H1 - FY 2009	H1 - FY 2010
Revenue excluding sales of purchased coal & net of NSW royalties	156.8	156.9
Operating costs excluding coal purchases	66.6	97.7
EBITDA from own coal sales	90.2	59.2
Pre-tax loss from sales of purchased coal	48.3	5.5
Depreciation & Amortisation	12.4	12.2
EBIT	29.5	41.7
Interest	1.6	2.6
Tax	7.9	12.0
NPAT before Significant Items	20.0	27.1
Net profit after tax on sale of Narrabri JV interests	183.1	77.5
Other Significant Items after tax	(1.6)	(21.1)
NPAT	201.5	83.5



### First half cost of sales down 10% from last year

A\$/t FOB	H1 - FY 2009	H1 - FY 2010
Coal Sales - 000t (equity basis, excl. purchased coal)	1,012	1,649
Average revenue - (excl. purchased coal & net of NSW royalties)	154.94	95.15
Average cost of sales	65.83	59.25
EBITDA	89.11	35.90
EBITDA Margin - %	58%	38%



### First half cash flow – FY 2010

A\$ millions	H1 - FY 2009	H1 - FY 2010
Cash generated from operations	31.4	36.1
Interest and tax payments	(8.7)	(89.0)
Net cash provided by/(used) in operating activities	22.7	(52.9)
Proceeds from sale of assets	41.7	86.1
Capital investment (excluding leasing)	(76.2)	(114.3)
Other investing activities	(6.9)	(0.8)
Net cash provided by/(used) in investing activities	(41.4)	(29.0)
Proceeds from issue of share capital	15.2	206.8
Proceeds/(repayment) of borrowings	5.9	5.1
Dividends paid	(6.7)	(28.6)
Net cash provided by/(used) in financing activities	14.4	183.3
Net increase/(decrease) in cash and cash equivalents	(4.2)	101.4
Cash and cash equivalents at 1 July 2009	80.8	131.2
Cash and cash equivalents at 31 December 2009	76.6	232.6



### **31 December financial position**

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ther non-current assets	462.7 <b>921.8</b>	646.1 <b>1,292.8</b>
	921.8	1,292.8
otal assets		
	40.2	71 0
urrent payables		/ 1.0
urrent tax payable	85.9	57.4
urrent interest bearing loans and borrowings	28.1	34.6
ther current liabilities	27.8	8.4
urrent liabilities	182.0	172.2
on-current payables	10.9	-
on-current interest bearing loans and borrowings	45.4	48.0
ther non-current liabilities	61.6	34.8
otal liabilities	299.9	255.0
et assets	621.9	1,037.8
hare capital	367.3	583.7
etained earnings	306.3	393.6
eserves	(51.7)	60.5
otal equity	621.9	1,037.8



### First half capex – FY 2010

Capital Investment - \$ million	H1 - FY 2009	H1 - FY 2010
Tarrawonga <sup>1</sup>	1.3	3.3
Werris Creek	26.1	25.0
Rocglen	24.5	1.7
Sunnyside	16.8	1.9
Gunnedah CHPP	1.8	0.1
Total Open-cuts <sup>1</sup>	70.5	32.0
Narrabri <sup>1</sup>	91.7	57.7
New coal train	-	19.2
Exploration	-	2.2
Land/other	4.3	3.2
Total Whitehaven <sup>1</sup>	166.5	114.3

Note 1. Equity share



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### **Coal Resources up 56%, Marketable Reserves up 16%**

#### COAL RESOURCES – FEBRUARY 2010 (100% Basis)

Mining District		Measured Resource	Indicated Resource	Inferred Resource	Total Resources
GUNNEDAH OPERATIONS	Opencut	48.24	97.26	37.4	182.9
GUNNEDAH OPERATIONS	Underground	8.44	40.29	62.1	110.8
WERRIS CREEK	Opencut	29.96	4.79	2.7	37.4
NARRABRI	Underground	214.6	285.0	355.0	854.6
ASHFORD	Opencut	-	2.6	2.0	4.6
TOTAL COAL RESOURCES		301.24	429.94	459.2	1,190.3

#### COAL RESERVES – FEBRUARY 2010 (100% Basis)

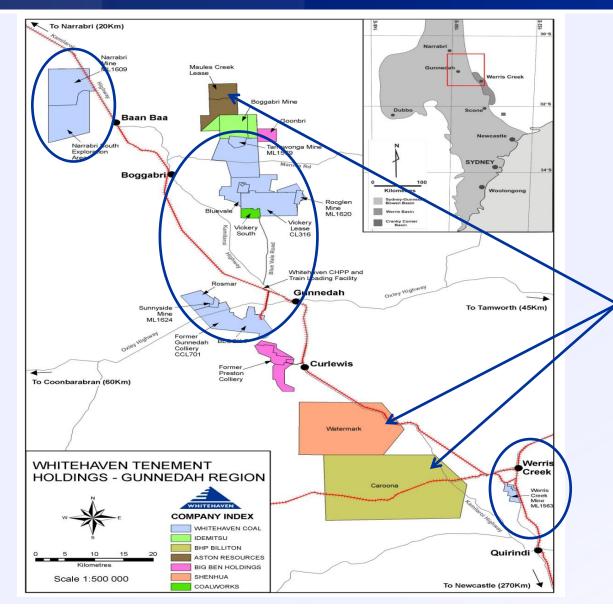
			Recoverable Reserves			Marketable Reserves	
Mining District		Proved	Probable	Total	Proved	Probable	Total
GUNNEDAH OPERATIONS	Opencut	26.89	61.96	88.85	24.94	58.80	83.74
WERRIS CREEK	Opencut	27.60	4.38	31.98	27.60	4.38	31.98
TOTAL OPENCUT		54.49	66.34	120.83	52.54	63.18	115.72
GUNNEDAH OPERATIONS	Underground	-	7.7	7.7	-	7.10	7.10
NARRABRI	Underground	90.7	128.9	219.6	85.4	114.5	199.9
TOTAL COAL RESERVES		145.19	202.9	348.1	137.94	184.8	322.7

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#### **Bluevale (formerly Vickery) added to resources**

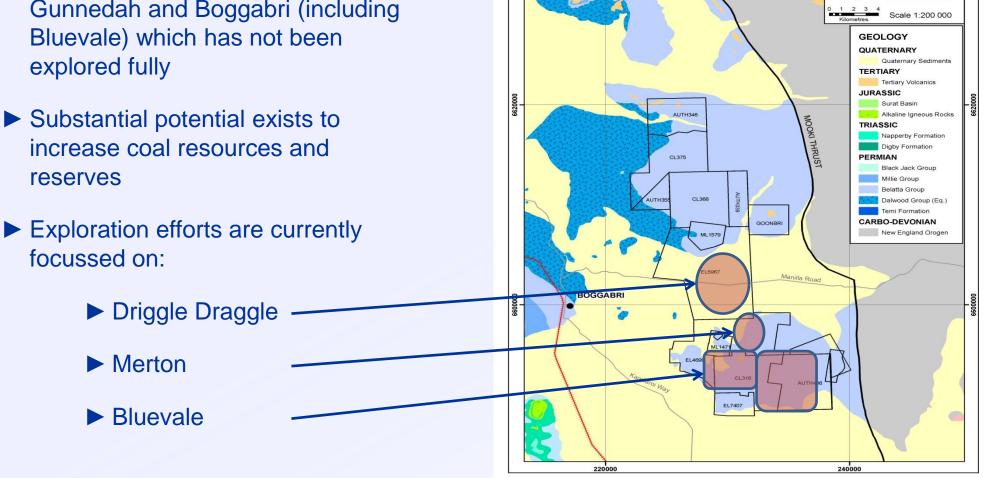


- Whitehaven recognised the value of Gunnedah Basin coal early and has built up a large resource base over 11 years
- Narrabri was the last large Exploration Licence (EL) issued under the old NSW system, i.e. without competitive tender
  - Transactions since highlight the value now placed on Gunnedah Basin coal resources. BHP at Caroona, Shenhua at Watermark and Aston at Maules Creek
- The acquisition of Bluevale (Vickery) further consolidates Whitehaven's resource position and provides substantial exploration potential



### Accelerated exploration program - \$5m budget in 2010

- Whitehaven has a very large tenement holding between Gunnedah and Boggabri (including Bluevale) which has not been explored fully
- Substantial potential exists to increase coal resources and reserves





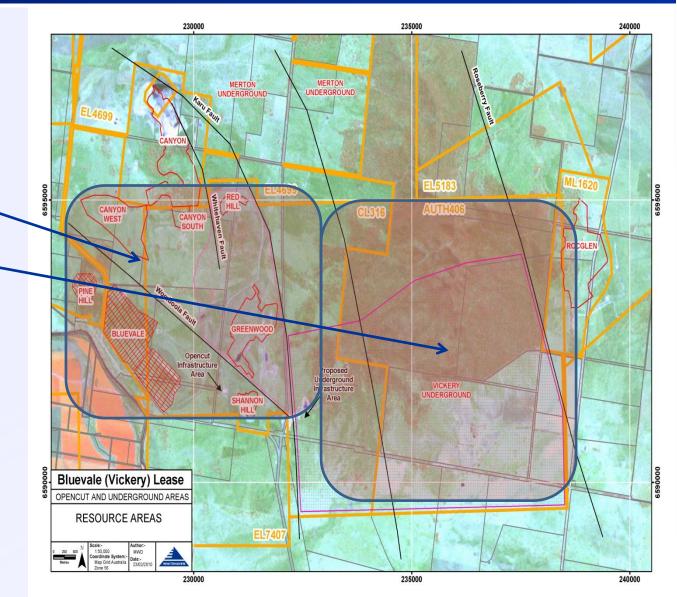
240000

GEOLOGY MAULES CREEK /

VICKERY REGION

### Bluevale (formerly Vickery) has a large coal inventory

- Exploration in the Bluevale area is focussed on:
  - extending the known Bluevale open-cut area
  - defining underground resources and reserves
- Coal seams being explored include the Shannon Harbour, Stratford, Bluevale, Cranleigh and Gundawarra seams
- These seams contain a range of soft coking coal, semi-soft coking coal, PCI and high quality thermal coals





### Expansion of open-cuts to 5.5 Mtpa saleable underway

#### Werris Creek Mine (WHC 100%)

- Reserves to support 15 20 year LOM
- Permitted to 2.0 Mtpa
- PCI and thermal coals
- Saleable coal yield 100%
- Own crushing and rail load-out

#### Tarrawonga Mine (WHC 70%)

- Reserves to support 15 20 year LOM
- Permitted to 2.0 Mtpa ROM
- PCI & high quality thermal coals
- Saleable coal yield >90%

#### Rocglen Mine (WHC 100%)

- Reserves to support 8 10 year LOM
- Permitted to 1.5 Mtpa ROM
- PCI and thermal coals
- Saleable coal yield ~80%

#### Sunnyside Mine (WHC 100%)

- Reserves to support +20 year LOM
- Permitted to 1.0 Mtpa ROM
- Thermal coals
- Saleable coal yield ~80%







### **Gunnedah CHPP and rail loader being upgraded**

#### Gunnedah CHPP (WHC 100%)

- Permitted to handle and rail 4.0 Mtpa saleable coal
- Being upgraded to handle planned 3.5 Mtpa saleable production from Tarrawonga, Rocglen & Sunnyside
- Remaining 2.0 Mtpa saleable opencut coal will be crushed and loaded from Werris Creek



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### Narrabri underground mine development - Stage 1

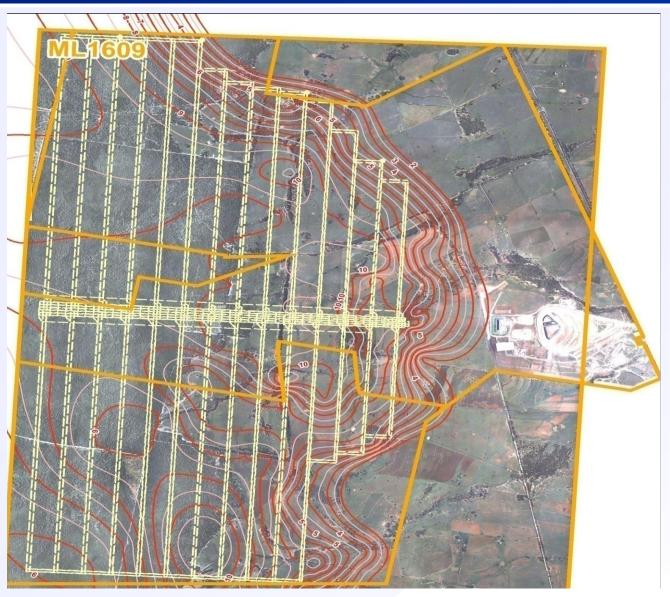
- Coal resources of 854.6 Mt in single seam of 8-9 metres thickness
- Marketable reserves of ~199.9 Mt based on extracting the bottom 4.2 metre section of the seam
- Low ash, high energy, low sulphur PCI and thermal coals for the export market
- Saleable coal yield ~95%
- Planned production of 500 – 700 Ktpa from continuous miner operations while developing for longwall





### Narrabri longwall mine plan

- Seam thickness 8-9 metres
- ► 26 longwall panels
- Full panel length 4,000 metres
- 300 metre panel width
- 6 Mt panels at 4.2 metre mining height
- Potential for 12 Mt panels with top coal caving
- High productivity expected due to thickness and continuity of the coal seam





### Narrabri Mine – construction almost complete

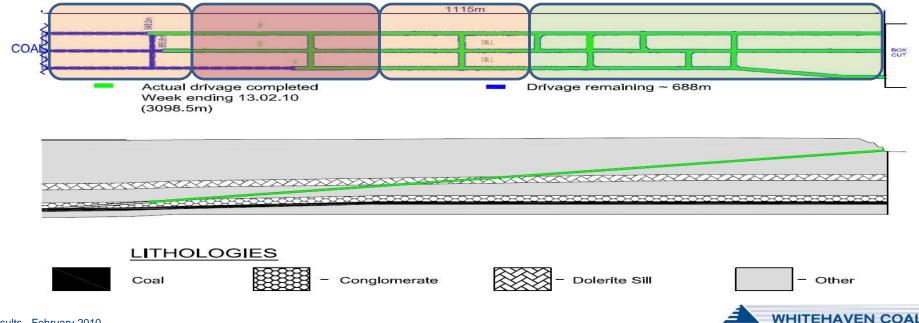
- ► Kamilaroi Hwy Upgrade
- Earthworks & Rehab
- Access & Kurrajong Rds
- ► 66kv Transmission Line
- Rail Loop
- Ventilation Fans
- Industrial & Admin
- Mine Entries
- Sewerage Plant
- Boxcut
- Mining Equipment
- Crushing Plant
- Train Loadout
- Drift Construction





### Drift drivage delayed by difficult ground conditions

- Initial sandstone layer driven with road headers from the box cut
- Expected the hard dolerite layer to need drill & blast this went to plan with good performance
- Underlying soft material expected to be good for road headers, but was too soft, broken and wet, with very slow progress
- Final conglomerate layer, immediately above the coal, has now been reached, but is too hard for road headers. Drill & blast has re-commenced, however progress remains slow
- Current estimate is to intersect the coal seam in mid-April, 4 months later than the original schedule
- Capital cost of the drifts has increased due to the delays. Current Stage 1 estimate is ~\$219 million



### Narrabri Stage 2 progressing well

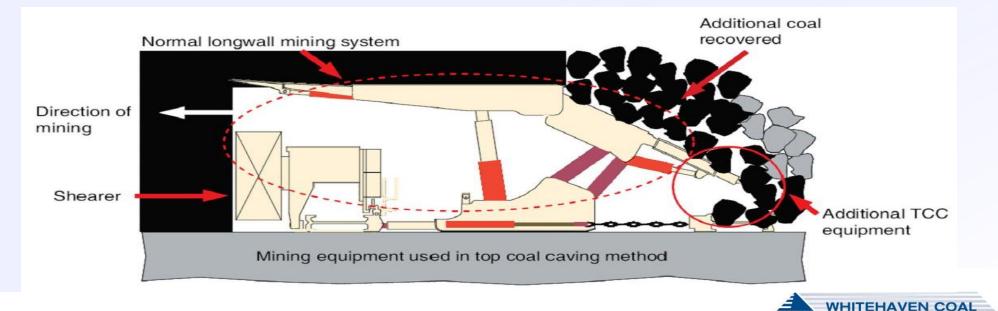
- Stage 2 proposal lodged with the NSW Government for approval; progressing through the system as expected
- Longwall ordered in September 2009, for delivery in late 2010
- Ventilation shaft, CHPP and other key Stage 2 facilities designed, tendered and ready to construct, following Government approval
- Stage 1 drift drivage delay will cause corresponding delay to development of longwall panel 1
- Longwall currently scheduled to be installed in June 2011
- Stage 2 capital estimate of ~\$300 million (100% basis) being verified by the tendering process, which is ~70% complete





### Preliminary evaluation of top coal caving for Narrabri

- First 2 longwall panels will mine 4.2 metre bottom section & will provide experience of caving & geo-tech characteristics
- Potential thereafter for top coal caving (TCC) which could:
  - Recover most of the 8-9 metre coal seam; increase resource recovery (+300 Mt) & extend mine life
  - Provide lower development costs (potential to reduce development CM units from 3 to 1)
  - Reduce gas management and spontaneous combustion risks and costs
  - Allow increase in LW production from 6 Mtpa to 9 Mtpa with low additional UG capex
  - But, would need substantial capacity upgrade to surface facilities & may require washing of full seam
- Narrabri longwall has been designed with option to retrofit TCC during a normal longwall change-out



### Narrabri can produce PCI coal, up to 40% of ROM

- Coal quality and washability analyses of large diameter bore-cores from Narrabri indicate potential to produce substantial quantities of PCI coal
- By adding a dense-medium cyclone (DMC) to the planned Stage 2 CHPP, indications are that ~40% of ~7.5% ash PCI coal and ~55% of ~11% ash thermal coal can be produced (i.e. total saleable coal yield of ~95%)
- If the full Narrabri seam is extracted in future using top coal caving (TCC), indications are that there is potential to produce up to 35% of ~7.5% ash PCI coal and 50% of ~13.5% ash thermal coal (i.e. total saleable coal yield of ~85%)
- Tenders have been received for the Stage 2 CHPP, including the DMC circuit, and are now being evaluated



### Rail infrastructure to meet Whitehaven's growth

- Whitehaven (60%) and Idemitsu (40%) sponsored RIC and ARTC investments which have increased rail track capacity north of Muswellbrook, to meet the needs of Whitehaven & Idemitsu
- In return, Whitehaven and Idemitsu have rights to track capacity north of Werris Creek, under the terms of a deed with RIC. An agreement is also in place with ARTC regarding capacity south of Werris Creek
- Further track upgrade opportunities have been identified to increase rail capacity to ~18 Mtpa, however capacity beyond this is likely to require additional investment for a new alignment either across or through (i.e. tunnel) the Liverpool Range
- Such development capex will be significant and will be shared with other prospective producers in the area e.g. Caroona (BHP), Watermark (Shenhua), Maules Creek (Aston)
- Interested Gunnedah Basin coal producers have formed a project group, led by ARTC, to define and cost the Liverpool Range upgrade, with the objective of being ready for construction to meet future demand
- Whitehaven has also taken action to secure train capacity by purchasing a new 5,400 tonne coal train, to be delivered mid-2010, and entering in to a long term haulage agreement with PN which includes the provision of further new trains as required by Whitehaven

### Port infrastructure to meet Whitehaven growth

#### Newcastle Coal Infrastructure Group ("NCIG")

- Whitehaven owns 11% of NCIG....Stage 1 is due to be commissioned in March
- Stage 1 capacity of 30 Mtpa will be available to NCIG members pro-rata to shareholding
- Stage 2 capacity of a further 36 Mtpa expected to become available in mid-2012, of which 12 Mtpa to be made available to non-NCIG shippers

#### Existing PWCS Terminal

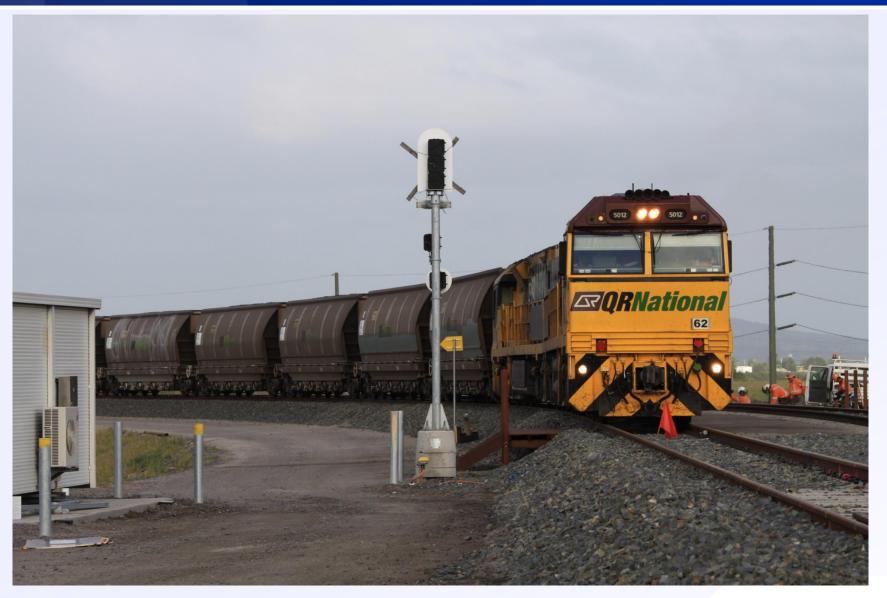
Whitehaven has secured 3.6 Mtpa of existing PWCS capacity

#### Producer Agreement for port access

- Implementation Memorandum between Newcastle Ports Corporation (NPC), PWCS and NCIG agreed and approved by the ACCC
- This provides Whitehaven with 3.6 Mtpa from PWCS, 3.3 Mtpa from NCIG Stage 1 and 2.6 Mtpa from NCIG Stage 2.....a total of 9.5 Mtpa
- Whitehaven will have access to additional port capacity from PWCS/T4, following commitment by NCIG to Stage 2



### NCIG first train arrival, February 2010





### NCIG first coal receival, February 2010





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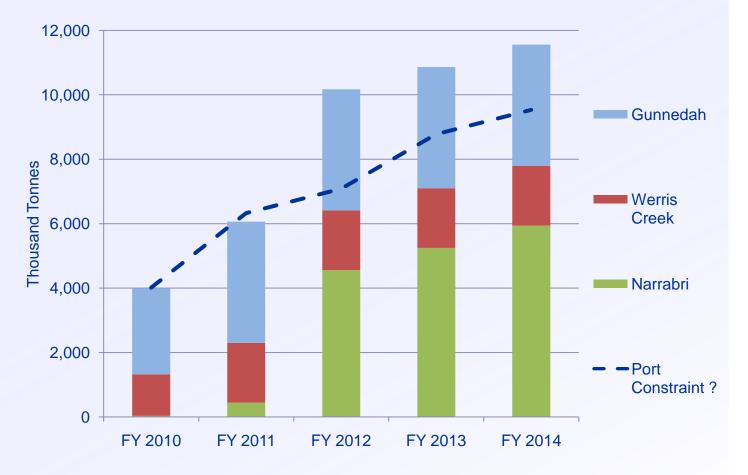
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# Low-risk open cut production base with substantial growth from Narrabri

- Four existing open-cut mines can produce up to ~5.5 Mtpa. More open-cut capacity in future from existing resources + Bluevale
- Total saleable production capacity for Whitehaven expected to be ~11.5 Mtpa by FY2013 (~5.5 Mtpa from existing mines and ~6 Mtpa from Narrabri
- Growth may be constrained in the medium term by port capacity, but it is likely that there will be opportunities to access additional capacity over the next few years
- 11% ownership of NCIG is an important asset
- WHC has invested in rail track and train capacity upgrades to support growth plans



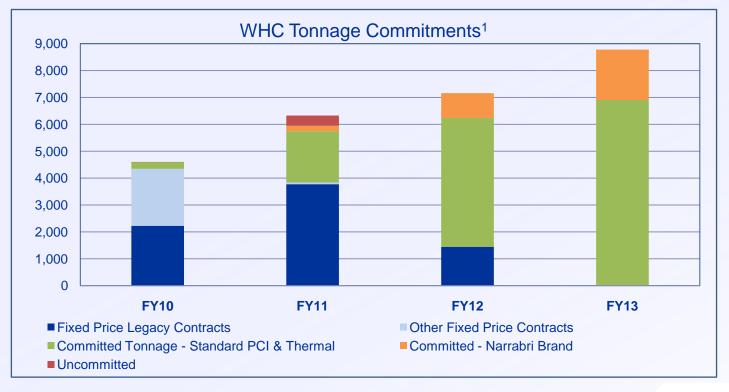
#### WHC - SALEABLE PRODUCTION CAPACITY VS PORT CAPACITY

1. 100% basis. These estimates relate to planned future events and expectations and as such involve known and unknown risks and uncertainties. Please refer to Disclaimer



### Managing sales and production growth

- Advantages of high quality coal & flexibility in production from existing open-cut mines
- Our forward coal sales contracts support WHC's growth profile
- Our matrix of coal sales contracts & commitments minimises production and infrastructure risks
- A\$ forward currency contracts support fixed US\$ revenue



1. These estimates relate to planned future events and expectations and as such involve known and unknown risks and uncertainties. Please refer to Disclaimer



### Fixed price coal contracts and fixed FX status

- "Legacy" thermal coal contracts of 5.2 Mt will remain over the FY 2011 and FY 2012 years with an average fixed price of US\$69.14/t
- Whitehaven currently has a total FX fixed position of US\$408.7m at an average exchange rate of 0.7784 US\$:A\$
- 100% of expected second-half FY 2010 US\$ sales revenue is covered by FX contracts with an average exchange rate of 0.7611
- ~90% of FY 2011 and FY 2012 fixed price coal contracts are now also covered by FX contracts at an average exchange rate of 0.7863

	FY 2011		FY 2012		TOTAL	
	000 t	US\$/t	000 t	US\$/t	000 t	US\$/t
Legacy contracts	3,776	67.50	1,446	73.43	5,222	69.14
Other fixed price contracts	64	73.10	-	-	64	73.10
Total fixed price Contracts	3,840	67.59	1,454	73.42	5,286	69.30



#### **Coal market outlook**

- Coal demand growth remains strong
- Supply still constrained by infrastructure and ever-increasing "red tape" & "green tape"
- Contract coal prices in 2009 US\$ FOB
  - ► Hard coking coal ~\$128/t
  - Newcastle semi-soft/PCI ~\$80/t
  - Newcastle thermal ~\$70/t
- Spot coal prices US\$ FOB
  - Hard coking coal ~\$225/t
  - Newcastle semi-soft/PCI ~\$170/t
  - Newcastle thermal ~\$90/t
- Forward thermal coal prices are also strong, \$94/t for Cal 2011 and \$98/t for Cal 2012



## Growth plans are well funded Capacity for funding new opportunities

- Major capital needs are more than covered by cash on hand and proceeds from the sale of Narrabri JV interests
- In addition, net cash flow from operations is available to service dividends
- The Whitehaven balance sheet also has substantial capacity for debt, should attractive investment opportunities arise

Major Cash Needs	<u>A\$ million</u>
Narrabri Stage 1	20
Narrabri Stage 2	210
Open-cut expansion	50
Coal train	20
Other	50
	350
Major Cash Sources	350
<u>Major Cash Sources</u> Cash on hand	<b>350</b> 232
Cash on hand	232



#### Looking further ahead

Strong fundamental growth in demand for coal remains (both metallurgical and thermal)

#### Whitehaven is well positioned

- Large resources and reserves of high quality coal
- Efficient, flexible open-cut mines, competitive costs
- Narrabri to provide substantial growth
- Increased rail and port capacity with 11% share of NCIG
- Solid portfolio of long term coal sales contracts to support growth profile
- Strong financial position



# Whitehaven Coal Limited Delivering Growth

# First Half FY 2010 Results

Sydney, Australia 24 February 2010

