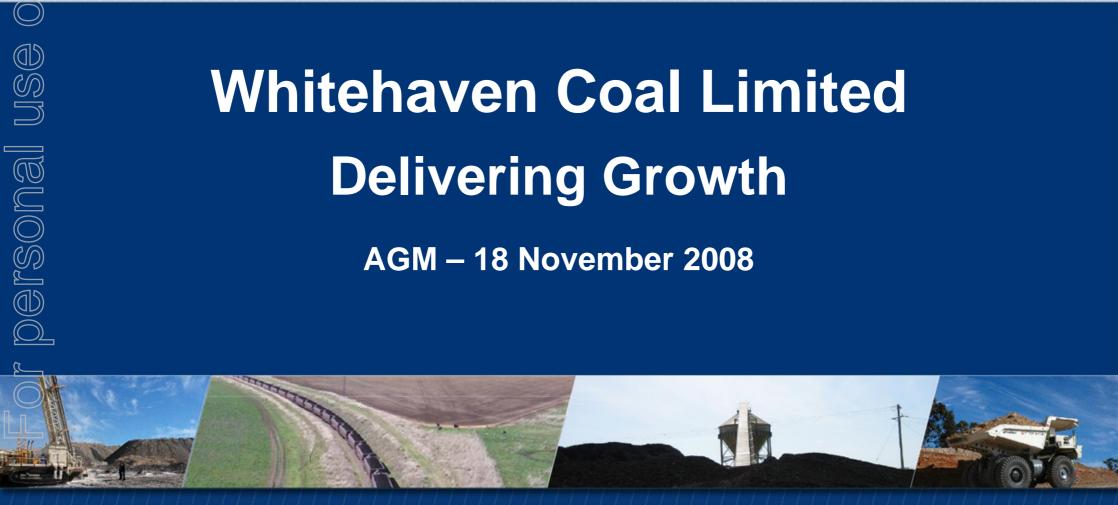


# Whitehaven Coal Limited **Delivering Growth**

AGM – 18 November 2008





#### Disclaimer

Statements contained in this material, particularly those regarding the possible or assumed future performance, costs, dividends, returns, production levels or rates, prices, reserves, potential growth of Whitehaven Coal Limited, industry growth or other trend projections and any estimated company earnings are or may be forward looking statements. Such statements relate to future events and expectations and as such involve known and unknown risks and uncertainties. Actual results, actions and developments may differ materially from those expressed or implied by these forward looking statements depending on a variety of factors.

Dersonal use





#### **Qualifications and Statement**

The information in this report that relates to Coal Resources and Reserves of the Whitehaven Group is based on information compiled by Mr David West, who is a Member of the Australasian Institute of Mining & Metallurgy. Mr West MAusIMM is a qualified geologist and has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2004 Edition of the 'Australasian Code for Reporting of Exploration results, Mineral resources and Ore Reserves'. Mr West consents to the inclusion in the report of the matters based on his information in the form and context in which it appears

Dersonal use



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## A snapshot

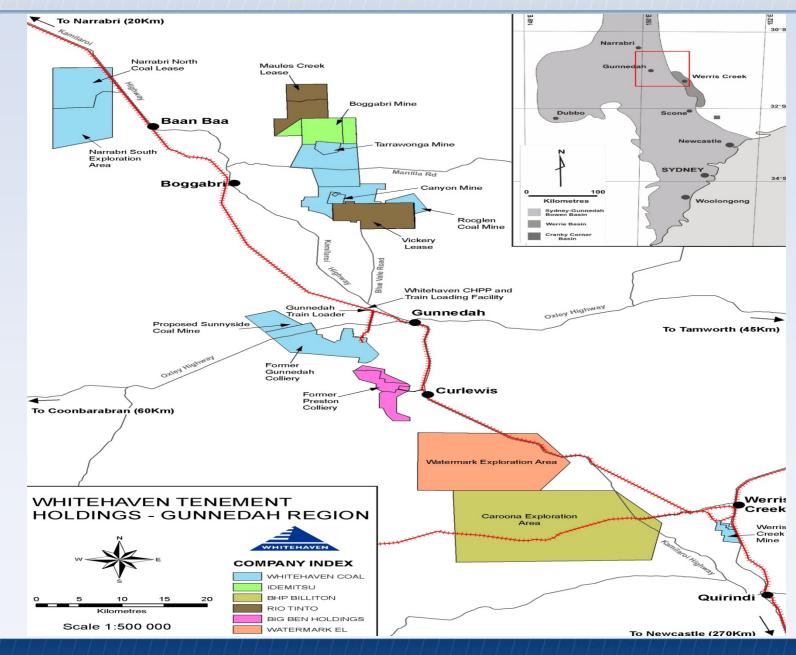


- ► ASX listed company "WHC"; market capitalisation ~A\$550 million
- ▶ JORC coal resources of 712 Million tonnes (Mt) in the Gunnedah Basin
- Superior coal quality: PCI + low-ash, high energy thermal coal products
- ► First mover and major coal producer/developer in the emerging Gunnedah region
- Saleable production capacity of ~5 Mtpa in 2009 from 5 OC mines
- Narrabri underground mine (Stage 1 CMs, Stage 2 longwall) being constructed with production to commence in Q4 2009;
- Developments underway to grow saleable capacity to 11 Mtpa by 2012
- ► Efficient mines & high product coal yields offset extra rail haulage distance to port
- Managed by experienced coal executives with proven track records
- Board & management own significant WHC equity ~78%
- Strong financial position

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# Whitehaven is the leading coal producer and developer in the emerging Gunnedah Basin





## Large resources of superior quality coal



#### WHITEHAVEN COAL LIMITED - JORC COAL RESOURCES1. - Million tonnes

Mine/Project	Measured	Indicated	Inferred	Total
Whitehaven Mining Precinct	28.6	86.4	121.7	236.7
Narrabri	119.2	184	135	438.2
Werris Creek	30	5.4	2.6	38
Total	177.8	275.8	259.3	712.9

Note 1. The coal resources have not been amended to reflect coal extracted since the date of the relevant JORC report.

#### WHITEHAVEN COAL LIMITED - JORC COAL RESERVES3. - Million tonnes

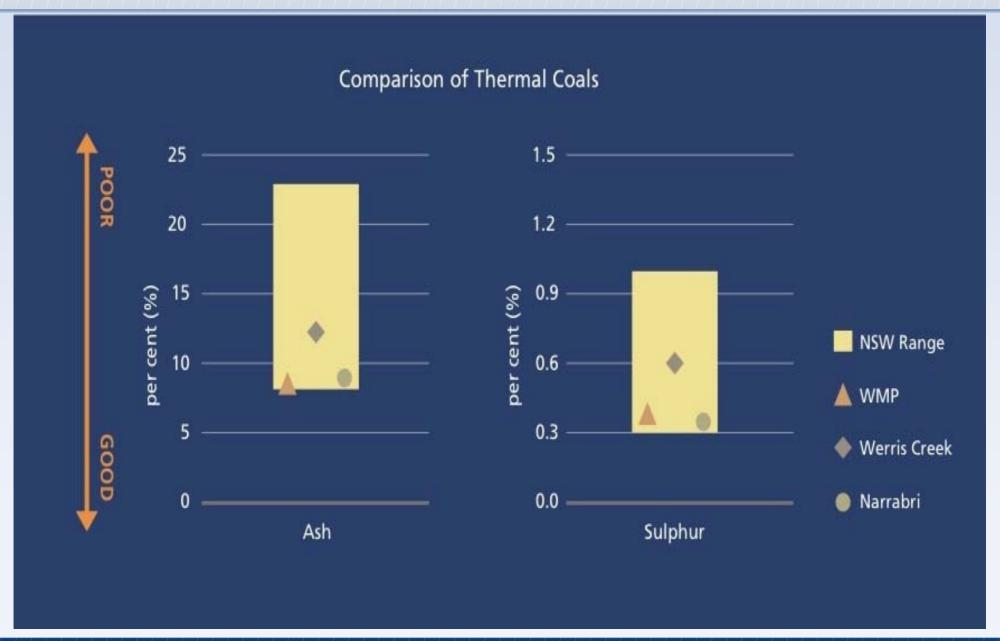
Mine/Project	Recoverable	M	arketable Reserve	s <sup>2.</sup>
wille/ Project	Reserves	from Proved	from Probable	Total
Whitehaven Mining Precinct	19.7	0	15.3	15.3
Narrabri	112	51.1	51.6	102.7
Werris Creek	19.9	17.6	2.3	19.9
Total	151.6	68.7	69.2	137.9

Note 2. The JORC marketable reserves are based on geological modelling of the anticipated yield from recoverable reserves.

Note 3. The JORC reserves are included in the JORC resources.

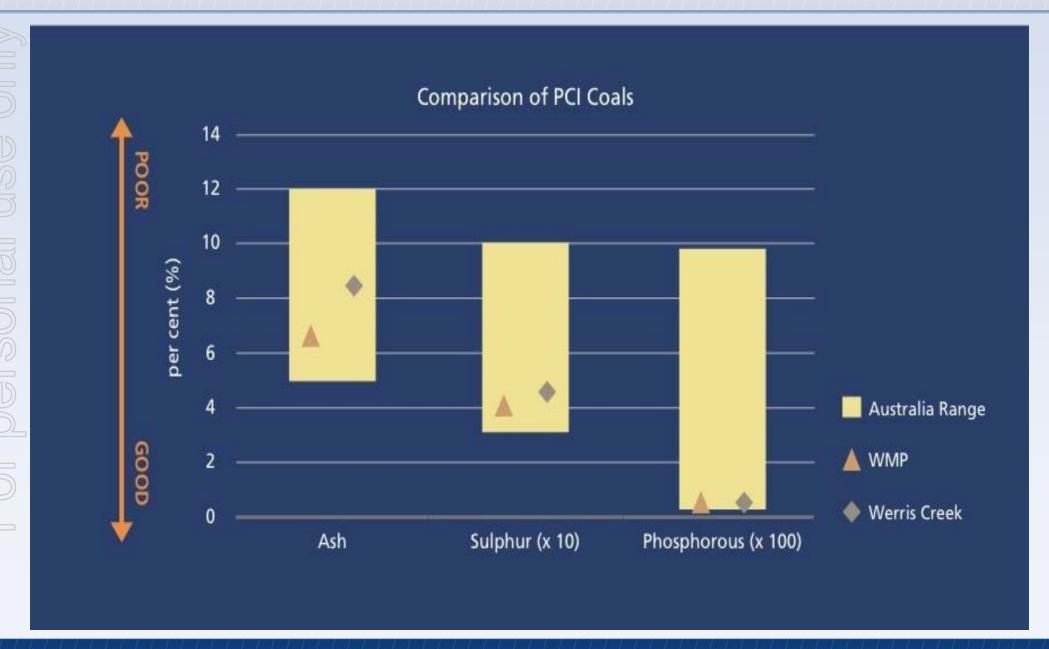
# Large resources of superior quality coal





# Large resources of superior quality coal



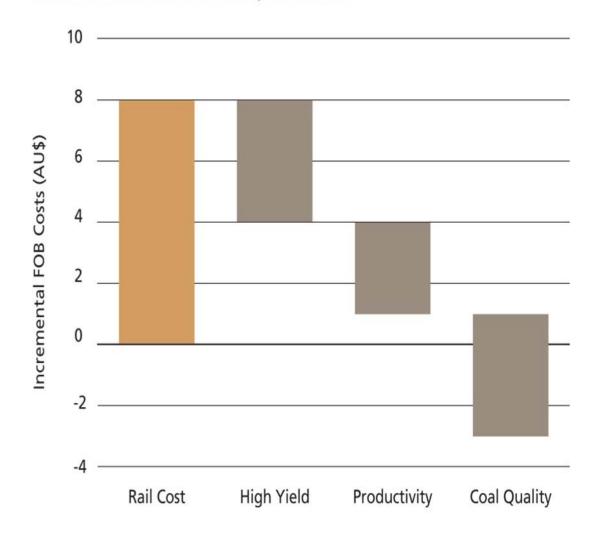


#### High quality coal + high productivity = competitiveness



- Efficient mines + high yield = high saleable coal productivity
- ► WHC's average saleable yield is 93% vs. Hunter Valley average of ~75%
- High quality coal also gives revenue advantages
- These advantages outweigh longer distance rail freight costs

#### **Whitehaven Coal Cost Competitiveness**



# Experienced managers/owners



Director/Title	Experience
John Conde AO Non-Executive Chairman	+30 years commercial experience
Tony Haggarty  Managing Director	+25 years coal industry experience
Neil Chatfield Non-Executive Director	+25 years in transport and resources industries
Alex Krueger Non-Executive Director	+20 years of investment experience in coal and energy (First Reserve)
Hans Mende Non-Executive Director	+35 years of coal industry experience (AMCI)
Andy Plummer Executive Director	+30 years coal industry and finance experience

- Directors have extensive coal industry experience.
- Directors have a proven track record as mine developers and operators.
- Directors and management own ~78%...their interests are closely aligned with other shareholders.
- First Reserve Corporation and AMCI are the largest shareholders. T Haggarty and A Plummer each own ~7.5%, K Ross owns ~4%.
- Directors are focused on profitability, dividends & adding value.

# Tarrawonga mine





► 1.5 Mtpa ROM capacity

PCI & high quality thermal coals

➤ Saleable yield >90%

ROM coal trucked to Gunnedah CHPP

## Rocglen mine





#### Canyon mine – coming to the end of its life Sunnyside to start in December – planned 1Mtpa capacity Coal from both mines trucked to Gunnedah CHPP





### Gunnedah coal preparation plant and rail loader







- ➤ Washed yield >80%
- ► CPP upgrade to 3 Mtpa
- ▶ 24-7 rail loading



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#### Werris Creek mine





► 1.5 Mtpa capacity

PCI and thermal coals

➤ Saleable yield 100%

Own crushing and rail load-out

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## Established production with high growth





Five OC mines now in production, Canyon to close in 2009



Saleable production capacity in 2009 > 5Mt



Narrabri Stage 1 under construction, first coal in Q4 2009

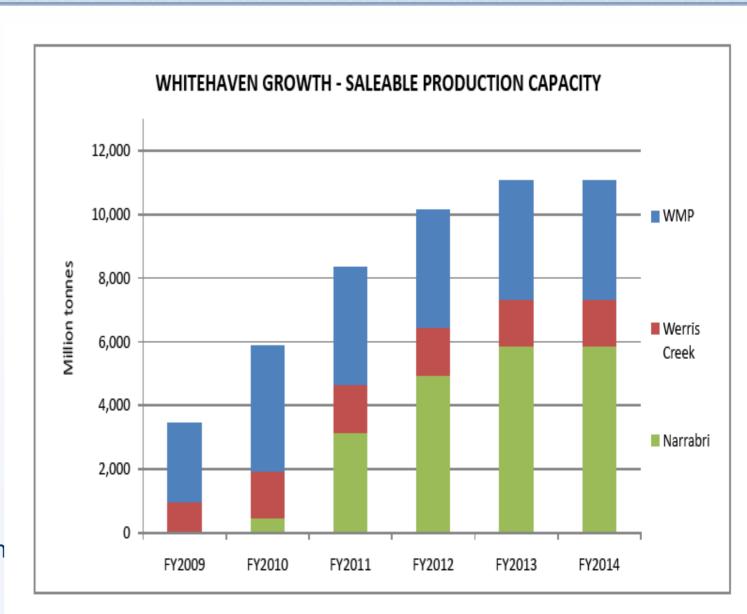


WHC has invested in rail track capacity upgrades to support growth plans



Port capacity is likely to constrain growth

▶ 11% ownership of NCIG an important asset



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## Milestones during the last year



- FY 2008 saleable production up 47%, coal sales up 91% over the previous year
- JORC resources increased by 77.6 Mt to 712.9 Mt, marketable reserves increased to 137.9 Mt
- Acquired remaining 60% interest in Werris Creek...WHC now owns 100%
- Secured Narrabri approvals and commenced construction in February 2008
- Secured Rocglen approvals and commenced construction in August, first coal in November
- Secured Sunnyside approvals in September, first coal in December
- Invested in ARTC/RIC rail upgrade program, track capacity increasing to 6 paths per day
- Finalised rail transport contract with Pacific National, started running 72 wagon (5,400 tonne) trains
- NCIG (new export coal terminal) financing completed (WHC owns 11%), construction started
- \$130 million raised via placement in November, proceeds used to acquire 60% of Werris Creek and funding for Stage 1 of Narrabri Project
  - 7.5% of Narrabri Project sold to Guangdong Yudean Group for A\$67.5 million
  - Offers accepted, subject to documentation and regulatory approvals, from J-Power (EPDC) and EDF for each to acquire a 7.5% stake in the Narrabri project for A\$125 million and US\$120 million respectively. Both transactions progressing smoothly to completion.
  - New coal sales contracts obtained for ~1.0 Mtpa of semi soft coking coal (SSCC) and pulverized coal injection coal (PCI) for the next three years.

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#### FY 2008 financial results



A\$ millions	FY 2007	FY 2008
Coal Sales – Mt	1.5	2.8
Revenue	106.2	256.5
EBITDA	25.6	90.7
NPAT	24.1	51.9
Earnings per Share (Diluted)	8.0¢	14.4¢
Net Cash Flow	19.4	84.7
Capex	8.3	71.3
End of Year Cash Balance	21.1	105.9
Net Cash/(Net Debt)	(55.5)	50.7
Gearing	18%	negative

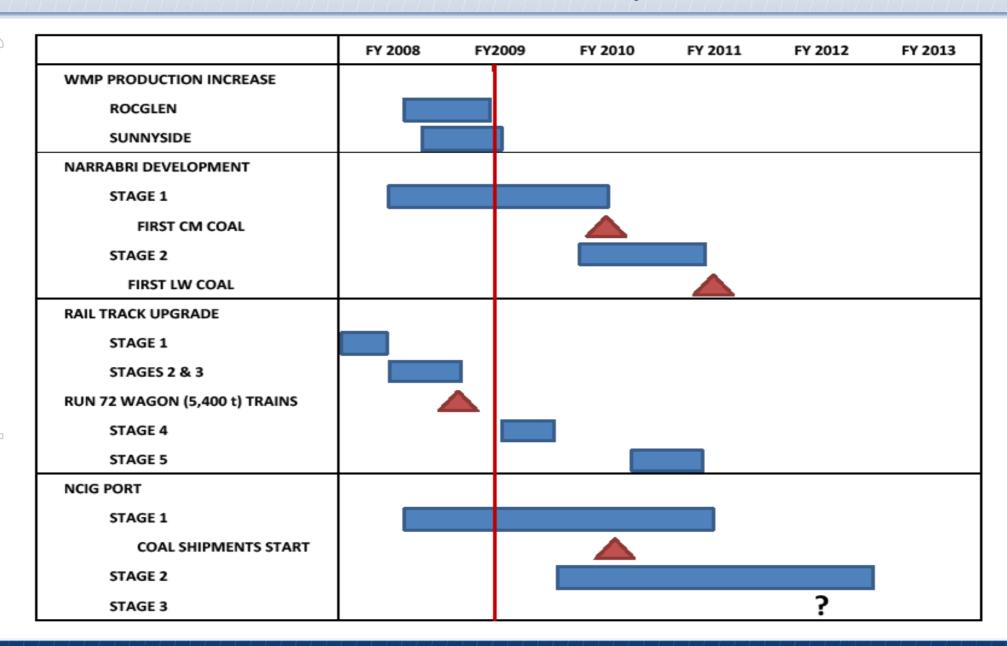
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# New projects are on track and are being coordinated with infrastructure development





### Narrabri North underground mine





Location

Strategic JV partners

Favourable mining conditions

**Growth potential** 

- Adjacent to existing rail, power and road infrastructure
- ▶ Yudean a major Chinese generator, EdF a major European consumer and trader, J-Power a major Japanese thermal coal investor and consumer. Each partner has a 7.5% JV stake and coal sales contract at market prices
- ▶ Substantial exploration and geophysical work has been undertaken
- ▶ 4.5 metre, high quality mining section within 8 metre seam
- Suitable conditions for high productivity longwall (ie. thick seam & long panels)
- Narrabri South likely to be comparable in size and quality to Narrabri North

# Rail infrastructure to meet Whitehaven's growth



- ► Whitehaven (60%) and Idemitsu (40%) have invested via ARTC to increase rail track capacity (Stages 1, 2 and 3)
- Current track capacity is 6 train paths per day to Gunnedah
- ▶ 5,400 tonne trains give capacity of ~11 Mtpa between Whitehaven and Idemitsu.....sufficient to meet Whitehaven's medium term growth plans
- ► ARTC plans to extend this track capacity to Narrabri by mid-2009 (Stage 4)
- ► ARTC plans to further increase capacity to >15 Mtpa by end 2010 (Stage 5), WHC will have priority over 60%
- Increasing rail capacity beyond 15 Mtpa will require additional investment:
  - Rail capacity can be increased to 25 Mtpa by a new alignment either across or through (i.e. tunnel) the Liverpool Range
  - Rail capacity can be increased above 25 Mtpa by full track duplication
  - Such development capex will be shared by other major producers in the area e.g.
     Caroona, Watermark, Maules Creek

# Port infrastructure to meet Whitehaven's growth

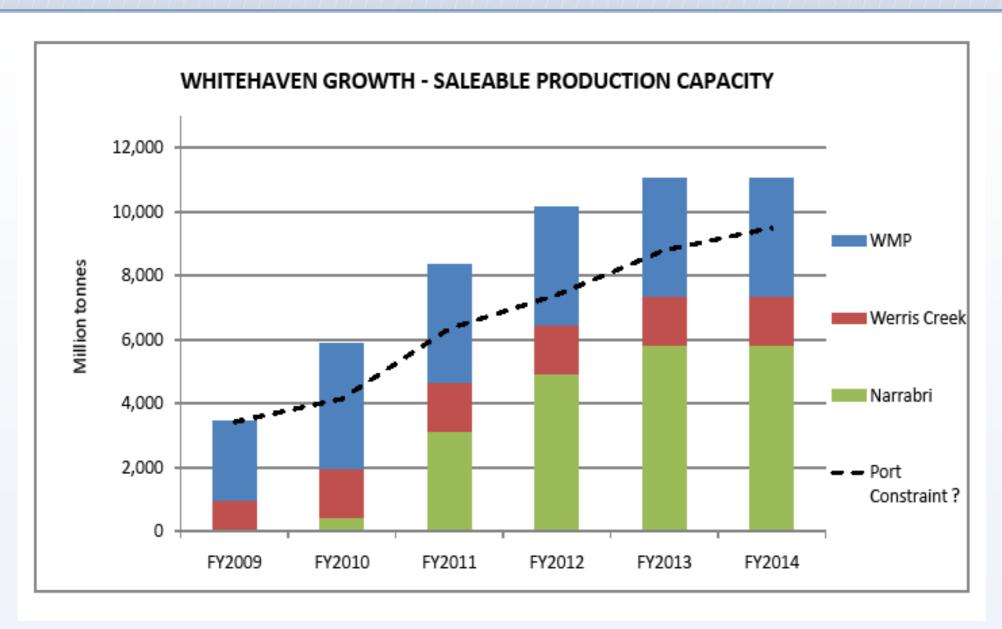


- Existing PWCS Terminal
  - Ongoing capacity constraints at PWCS, capacity in 2009 ~95 Mtpa, no better than 2008
  - PWCS has expansion plans to 145 Mtpa, but timing uncertain
- Newcastle Coal Infrastructure Group ("NCIG")
  - Whitehaven owns 11% of NCIG....due to be commissioned in Q1 2010
  - Stage 1 capacity of 30 Mtpa to be reached by Q4 2010
  - Stage 2 capacity of a further 30 Mtpa to be available in 2012
- ► Producer Agreement for port access
  - NSW Government appointed Nick Greiner to facilitate a plan for long term port access
  - The "Greiner Plan" was delivered in June, but NSW Government has failed to endorse
  - Current application to the ACCC for a further short term allocation system
- ► REALITY CHECK....Newcastle scheduled for +200 Mtpa port capacity by 2012

# Port capacity may limit WHC growth rate







# Some short term coal market uncertainty



#### Demand – Cyclical slowdown, but structural uptrend

• Structural global demand is strong for export coking and thermal coal, but short term cuts in steel and industrial production are slowing demand

# Supply – Infrastructure constraints, higher costs, mine development slower & more difficult

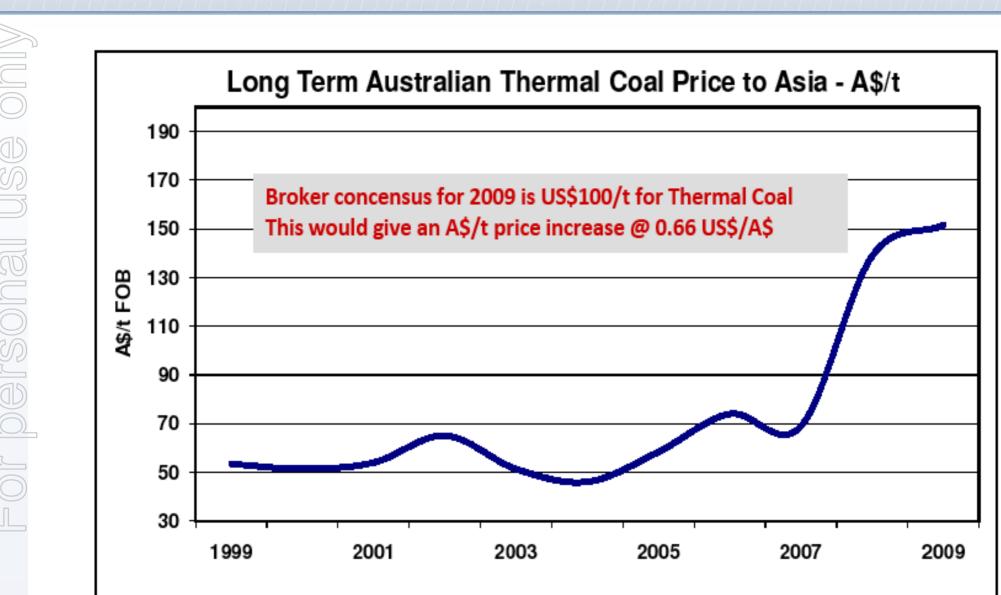
- Port and rail inadequacies continue to constrain exports from Australia and elsewhere
- Slowing domestic demand in China creates some risk of renewed exports of thermal coal, but supply reliability is an issue for customers
- Major Asian power utilities and steel mills look to Australia as a reliable, long-term supplier of high quality coals

#### **Coal Prices**

- Wide range of forecasts for 2009 coking coal, no spot market visibility
- Current broker consensus forecasts for 2009 export thermal coal of ~US\$100/t
- Weak A\$ is protecting prices for Australian suppliers

# Weak A\$ will help Australian suppliers





# Looking ahead



#### Challenging business environment

- ► Weaker coal demand, lower US\$ coal prices, but a weaker A\$
- Continued port and rail congestion
- Increased "take" by NSW Government from higher royalty rates (+20%)

#### Whitehaven is well positioned

- Large reserves of high quality coal
- Efficient mines, competitive costs
- Open cut expansions in place, Narrabri progressing well
- Increased rail capacity and lower rail freight rates in 2009
- ▶ 11% share of NCIG to provide substantial new port capacity
- Solid base of long term coal sales contracts
- Strong financial position